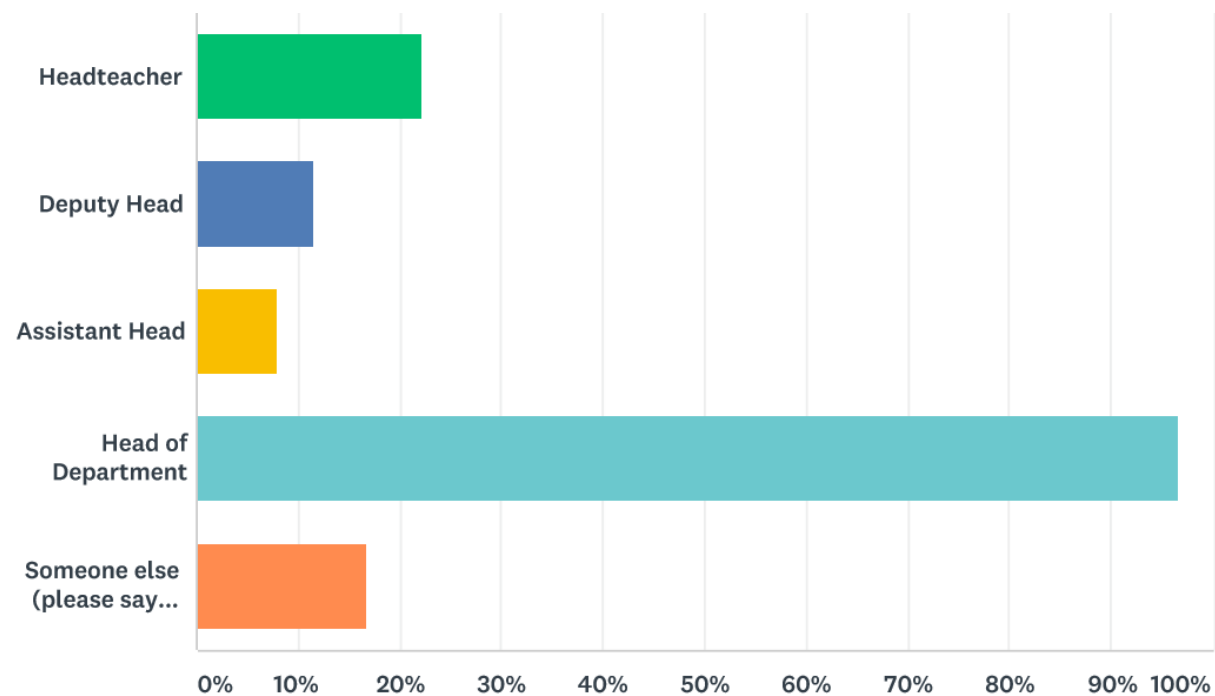




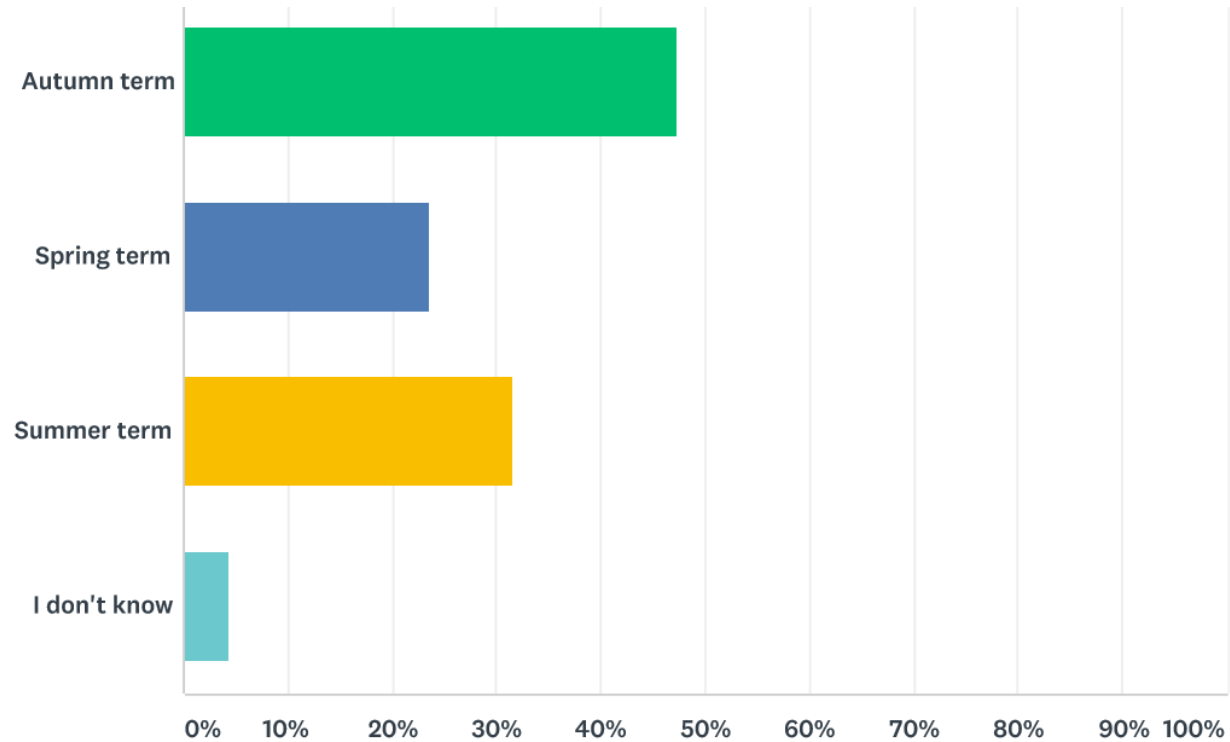
# Secondary Schools Purchasing Responses

# Who is involved in making purchasing decisions at your school?



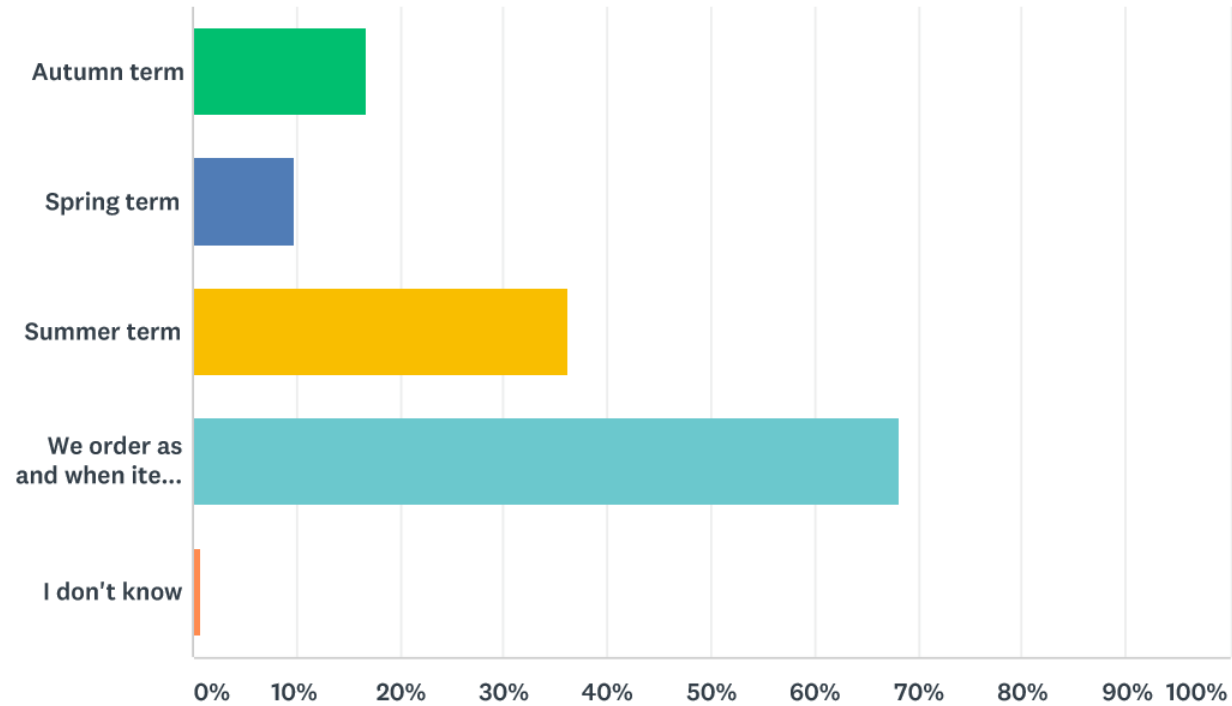
ANSWER CHOICES	RESPONSES	
Headteacher	22.15%	33
Deputy Head	11.41%	17
Assistant Head	8.05%	12
Head of Department	96.64%	144
Someone else (please say who)	16.78%	25
Total Respondents: 149		

# In which terms do you receive your PE budget for the year ahead?



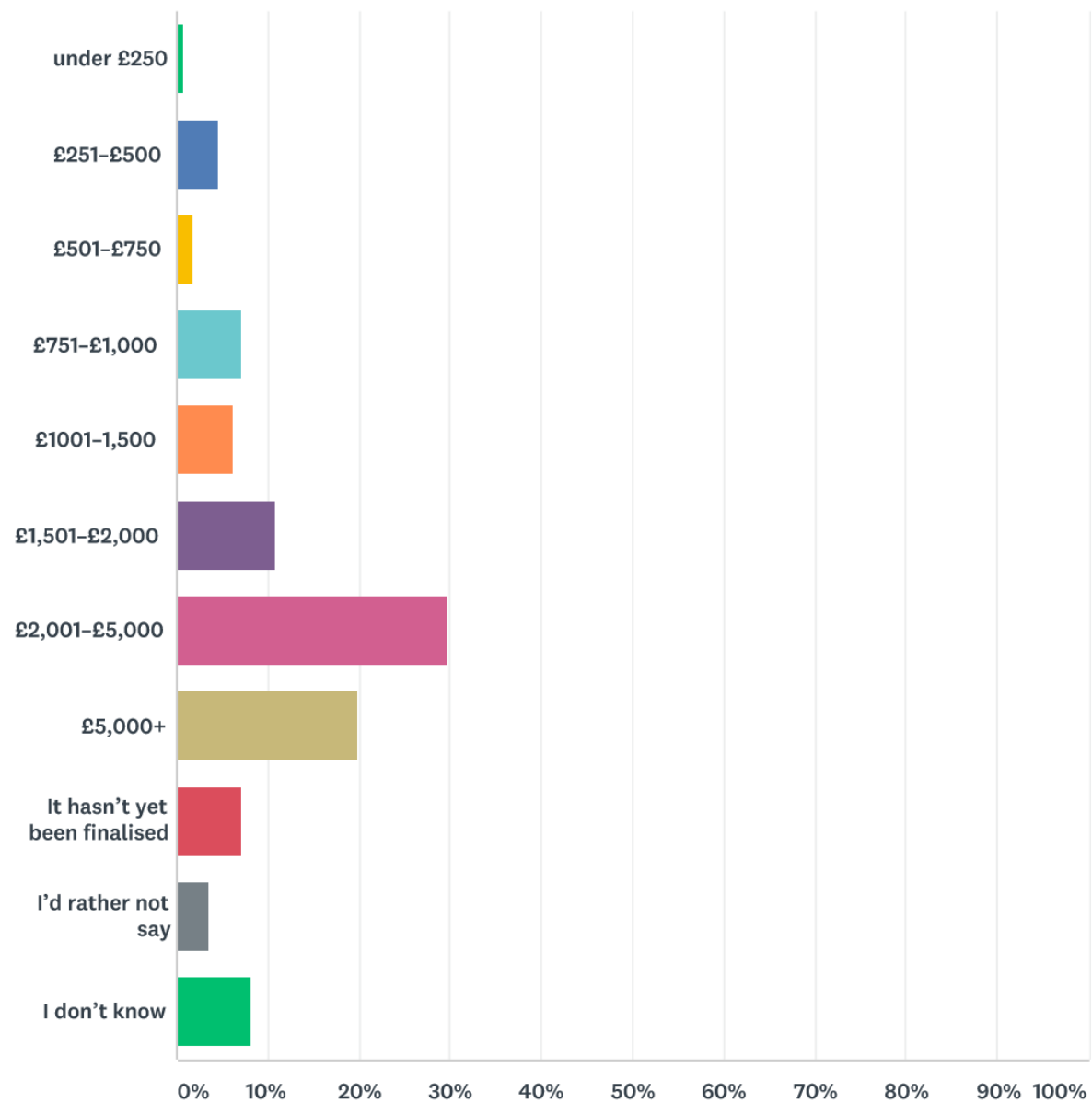
ANSWER CHOICES	RESPONSES	
Autumn term	47.37%	54
Spring term	23.68%	27
Summer term	31.58%	36
I don't know	4.39%	5
Total Respondents: 114		

# In which terms do you place orders for your new PE equipment for the year ahead?

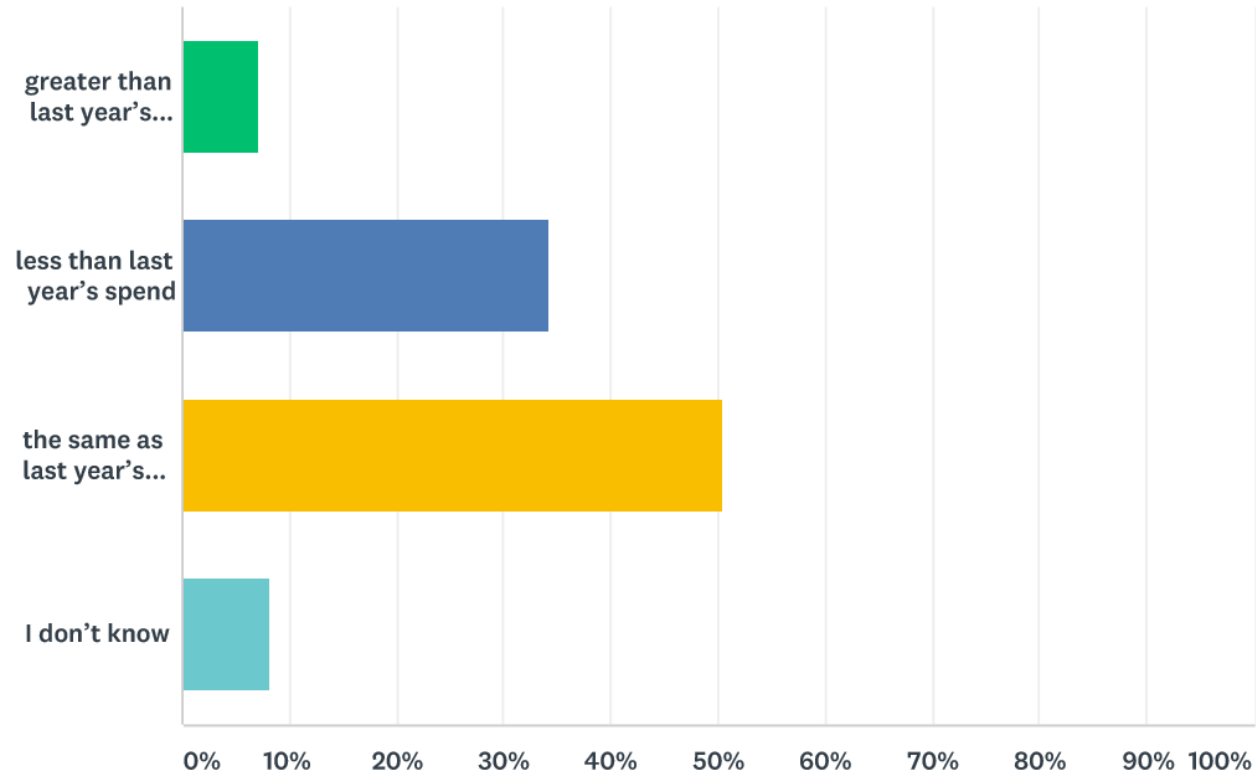


ANSWER CHOICES	RESPONSES	
Autumn term	16.81%	19
Spring term	9.73%	11
Summer term	36.28%	41
We order as and when items are needed	68.14%	77
I don't know	0.88%	1
Total Respondents: 113		

# What is your PE department's budget for equipment in 2019/2020?

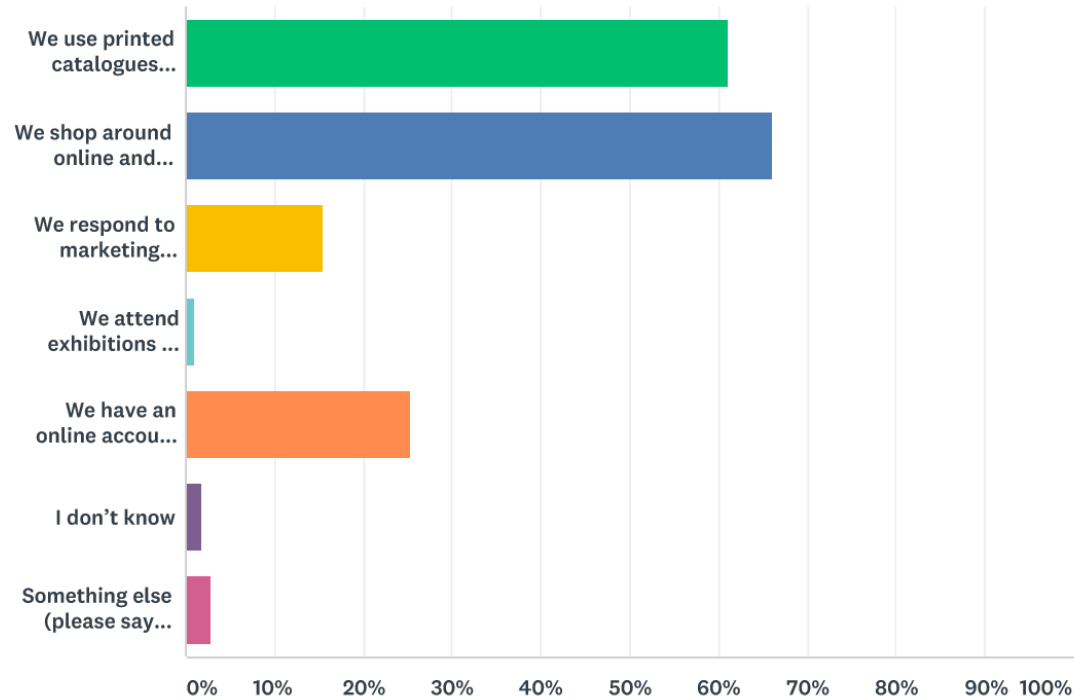


# Is the amount you've been allocated for PE equipment:



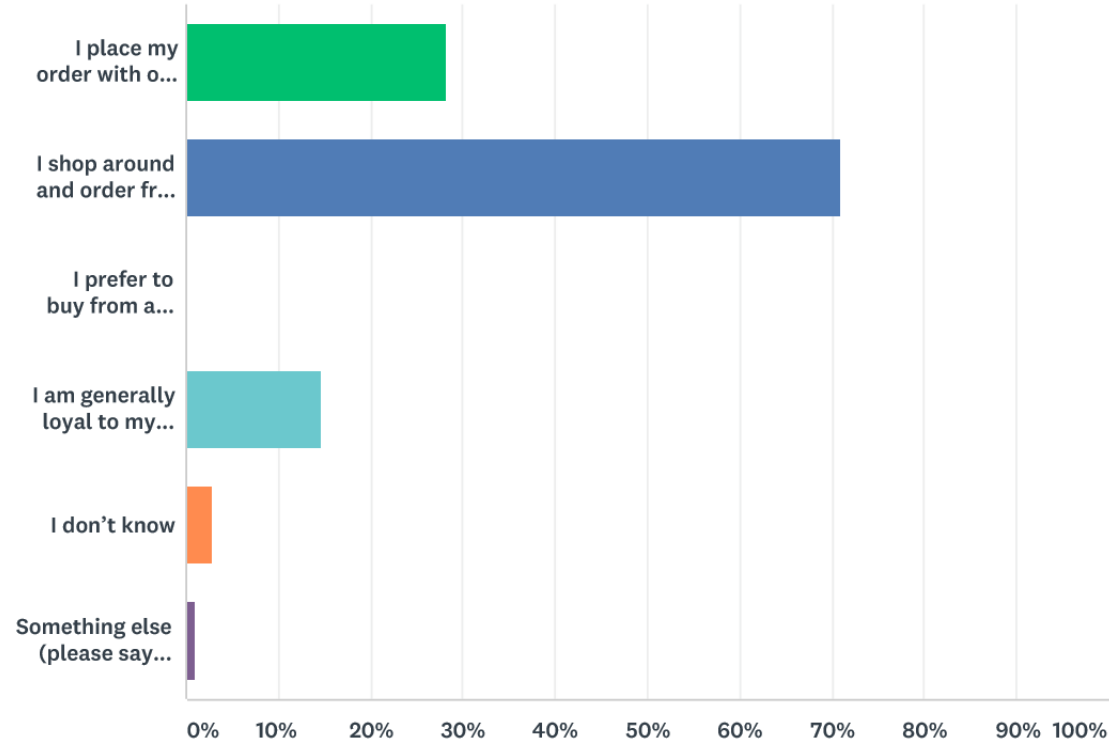
ANSWER CHOICES	RESPONSES	
greater than last year's spend	7.21%	8
less than last year's spend	34.23%	38
the same as last year's spend	50.45%	56
I don't know	8.11%	9
<b>TOTAL</b>		<b>111</b>

# How do you go about placing your order?



ANSWER CHOICES	RESPONSES	
We use printed catalogues provided by our preferred supplier(s)	61.17%	63
We shop around online and place our order with the cheapest supplier	66.02%	68
We respond to marketing mailers and special offers	15.53%	16
We attend exhibitions or conferences	0.97%	1
We have an online account with our preferred supplier	25.24%	26
I don't know	1.94%	2
Something else (please say what)	2.91%	3
Total Respondents: 103		

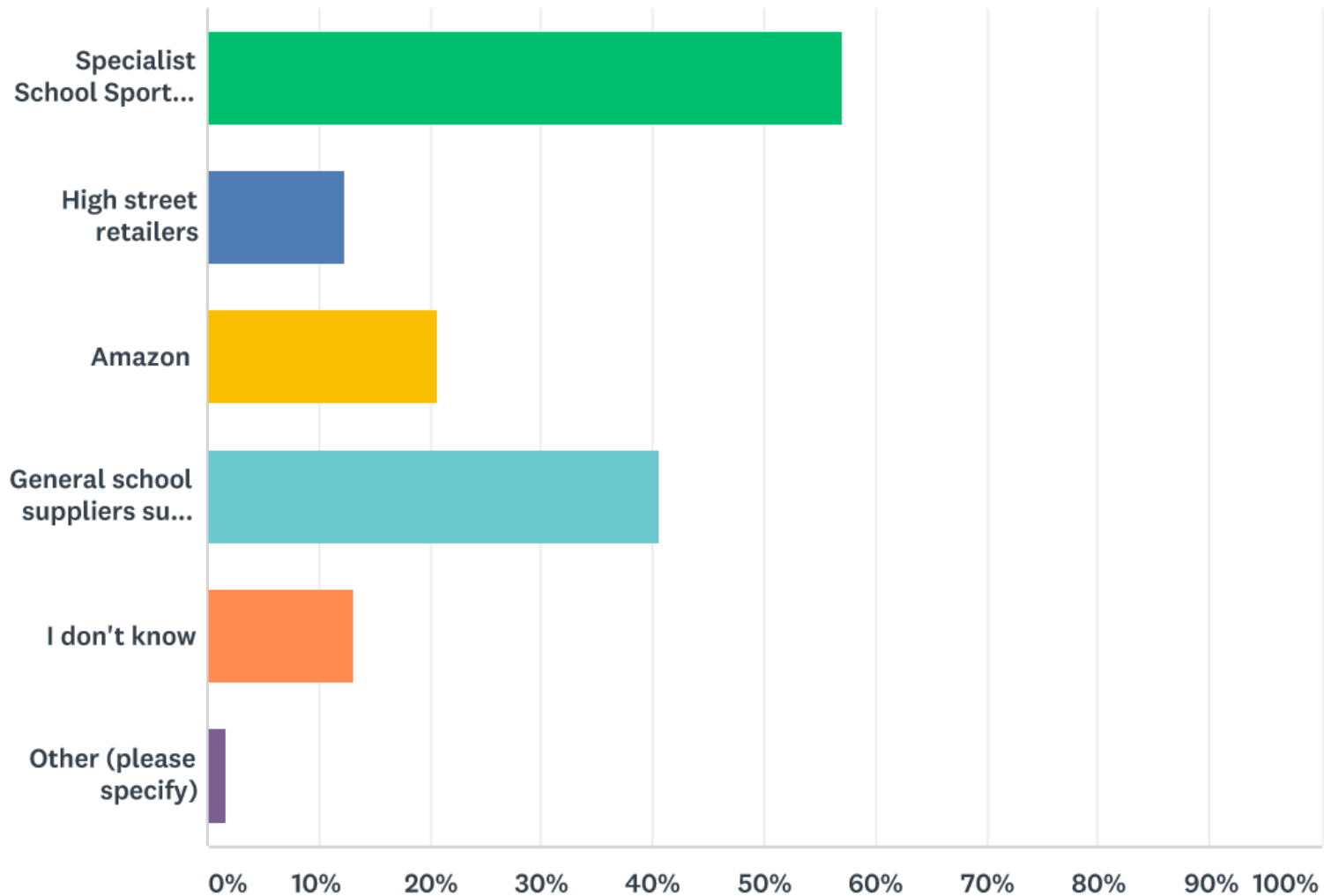
# Which of the following statements reflects your choice of supplier?



ANSWER CHOICES	RESPONSES	
I place my order with one 'main' supplier	28.16%	29
I shop around and order from a number of suppliers	70.87%	73
I prefer to buy from a local supplier	0.00%	0
I am generally loyal to my 'preferred' supplier	14.56%	15
I don't know	2.91%	3
Something else (please say what)	0.97%	1
Total Respondents: 103		



# Which suppliers do you use for purchasing 'small' PE equipment (such as bats, balls, racquets and swimming equipment)?



Which suppliers do you use for purchasing 'larger' PE equipment (such as gymnastic equipment, sports hall installations, matting, goalposts etc)??

