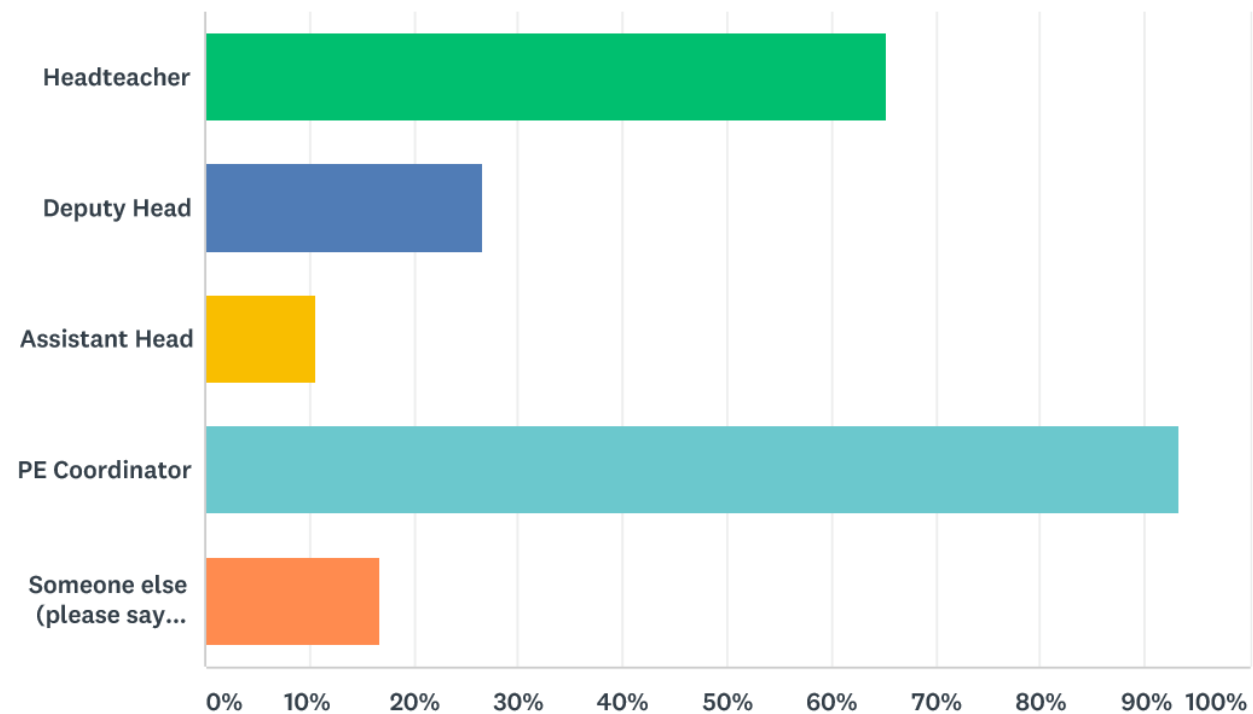




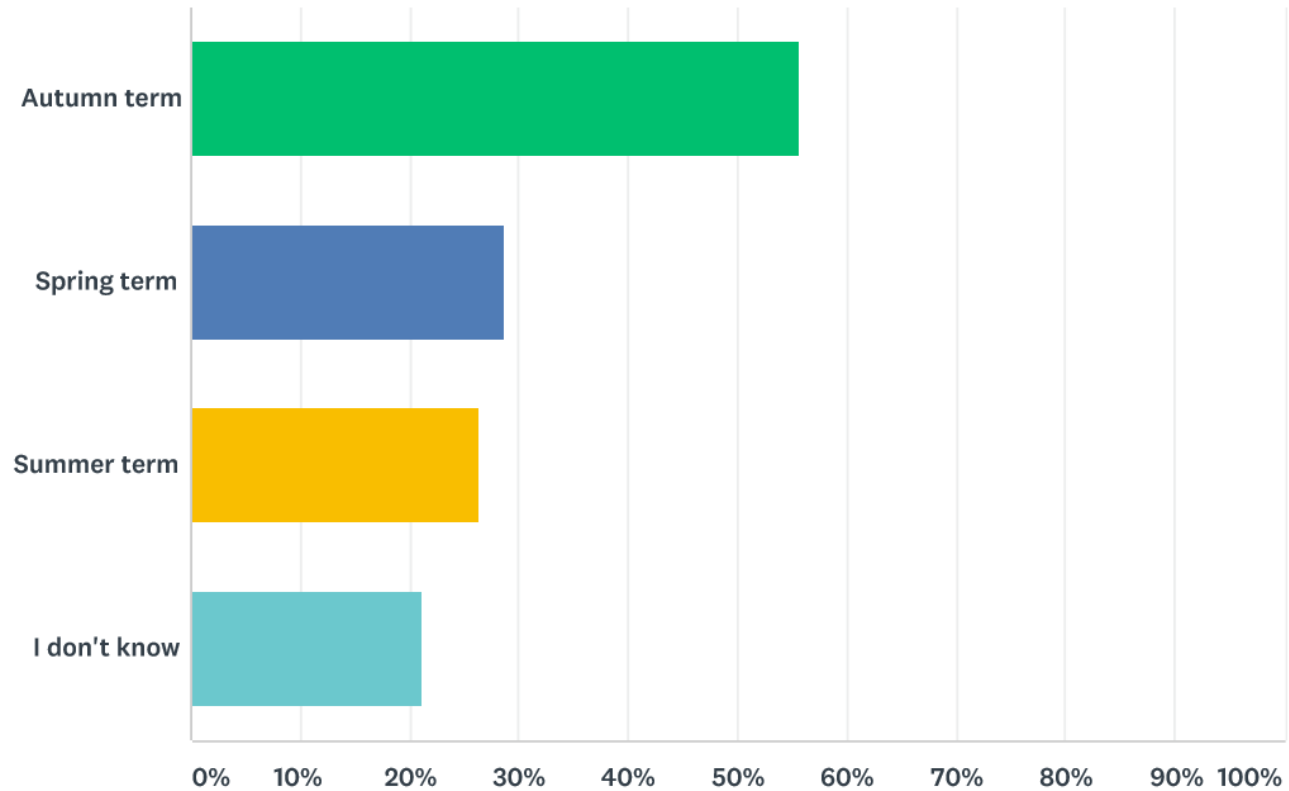
# Primary Schools Purchasing Responses

# Who is involved in making PE purchasing decisions at your school?



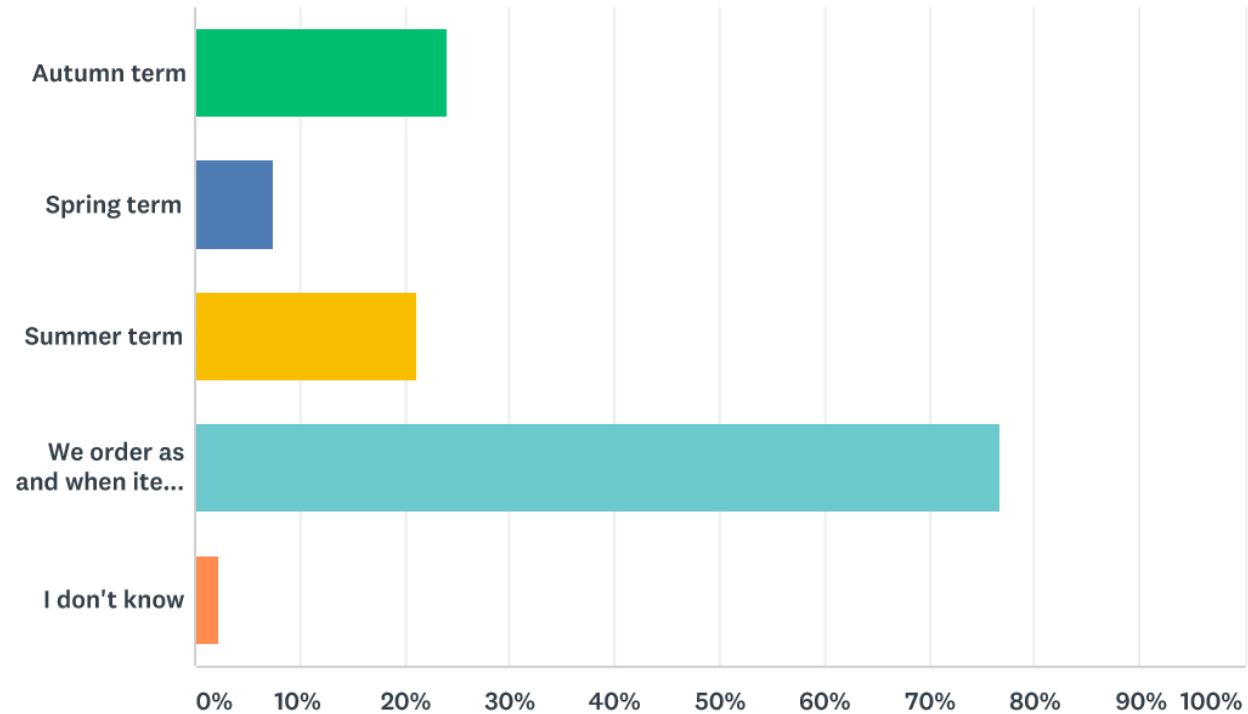
ANSWER CHOICES	RESPONSES	
Headteacher	65.33%	98
Deputy Head	26.67%	40
Assistant Head	10.67%	16
PE Coordinator	93.33%	140
Someone else (please say who)	16.67%	25
Total Respondents: 150		

# In which terms do you receive your PE budget for the year ahead?



ANSWER CHOICES	RESPONSES	
Autumn term	55.64%	74
Spring term	28.57%	38
Summer term	26.32%	35
I don't know	21.05%	28
Total Respondents: 133		

# In which terms do you place orders for new PE equipment for the year ahead?

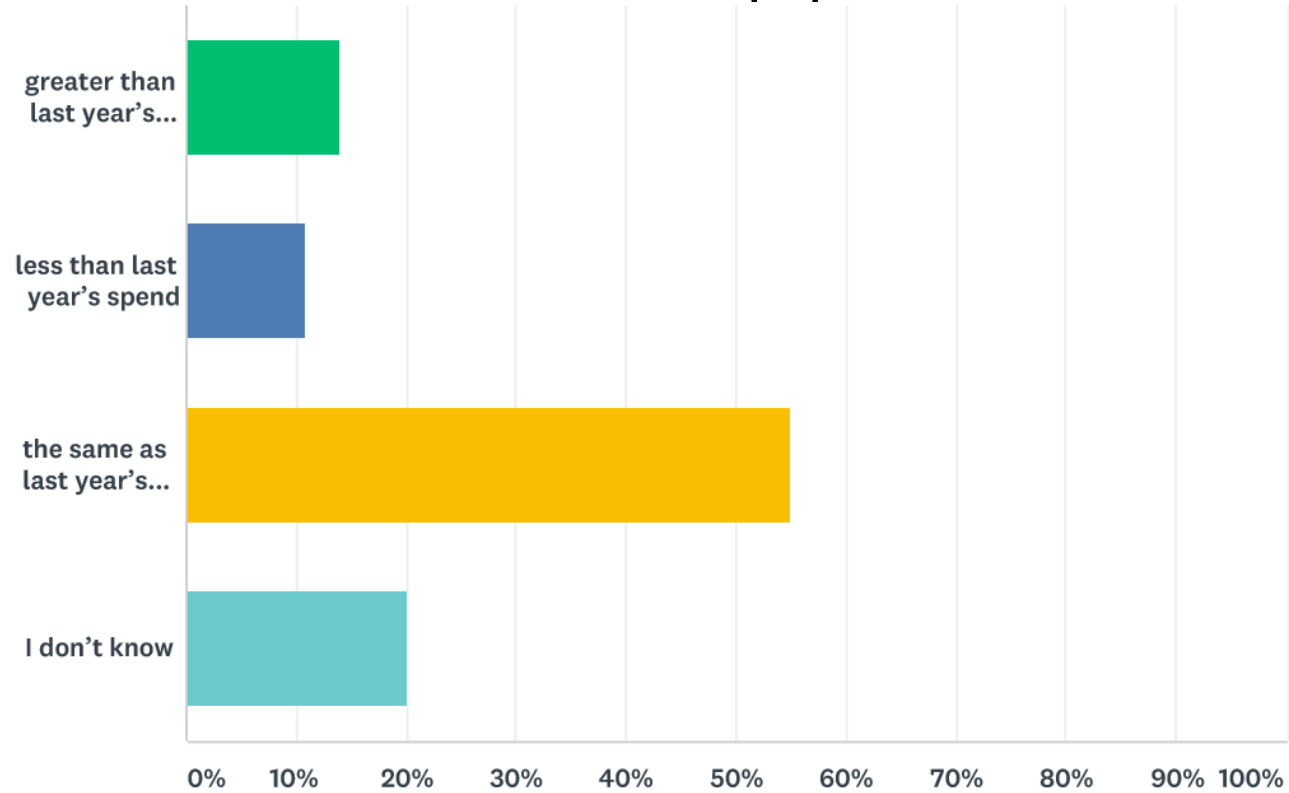


ANSWER CHOICES	RESPONSES	
Autumn term	24.06%	32
Spring term	7.52%	10
Summer term	21.05%	28
We order as and when items are needed	76.69%	102
I don't know	2.26%	3
Total Respondents: 133		

# What is your PE department's budget for equipment in 2019/2020?

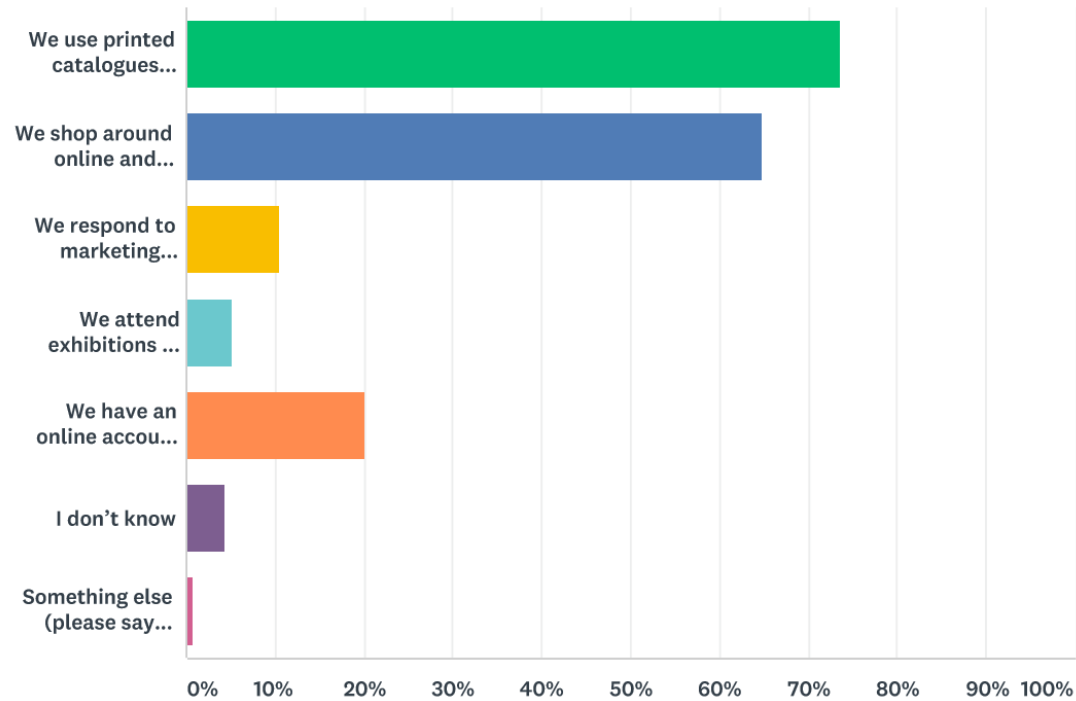


# Is the amount you've been allocated for PE equipment:



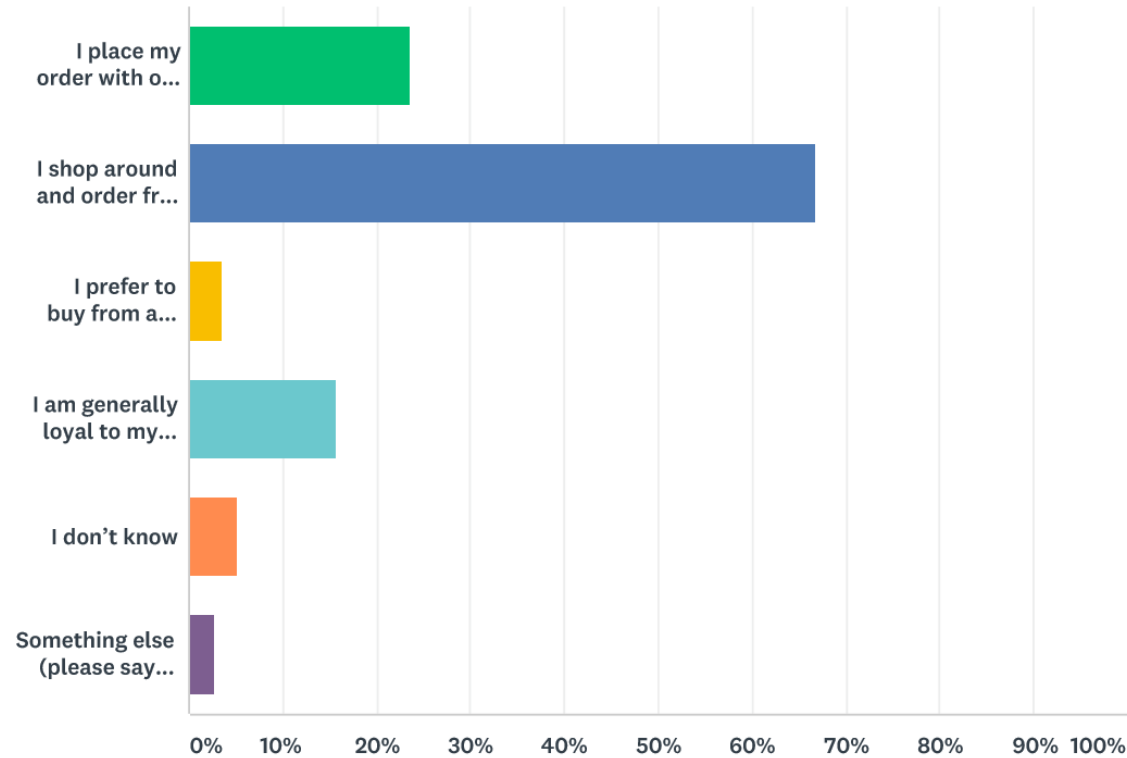
ANSWER CHOICES	RESPONSES	
greater than last year's spend	13.95%	18
less than last year's spend	10.85%	14
the same as last year's spend	55.04%	71
I don't know	20.16%	26
TOTAL		129

# How do you go about placing your order? Please select all that apply.



ANSWER CHOICES	RESPONSES	
We use printed catalogues provided by our preferred supplier(s)	73.68%	84
We shop around online and place our order with the cheapest supplier	64.91%	74
We respond to marketing mailers and special offers	10.53%	12
We attend exhibitions or conferences	5.26%	6
We have an online account with our preferred supplier	20.18%	23
I don't know	4.39%	5
Something else (please say what)	0.88%	1
Total Respondents: 114		

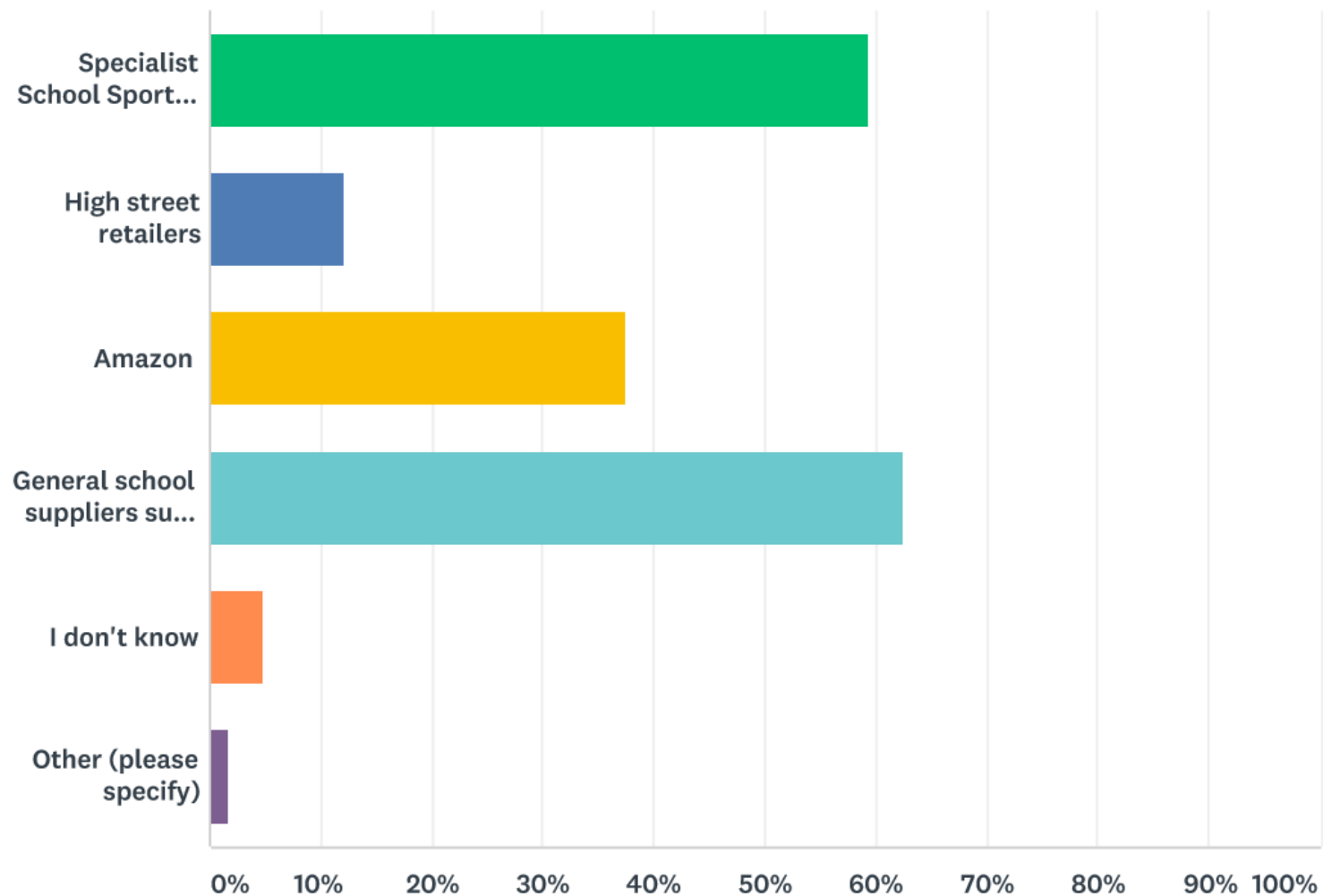
# Which of the following statements reflects your choice of supplier?



ANSWER CHOICES	RESPONSES	
I place my order with one 'main' supplier	23.68%	27
I shop around and order from a number of suppliers	66.67%	76
I prefer to buy from a local supplier	3.51%	4
I am generally loyal to my 'preferred' supplier	15.79%	18
I don't know	5.26%	6
Something else (please say what)	2.63%	3
Total Respondents: 114		



# Which suppliers do you use for purchasing 'small' PE equipment (such as bats, balls, racquets and swimming equipment)?



Which suppliers do you use for purchasing 'larger' PE equipment (such as gymnastic equipment, sports hall installations, matting, goalposts etc)?

